

# Port of Vancouver USA

Clark College Business Advisory Committee

*May 9, 2017*



Port of Vancouver USA

THE PORT OF / *Possibility*



**10% OF ALL  
U.S. WHEAT EXPORTS**





# PORT OF VANCOUVER USA

- *800 acres of operating port – marine and industrial*
- *500 acres for future development*
- *More than 50 industrial tenants*
- *5 marine terminals; 13 shipping berths*

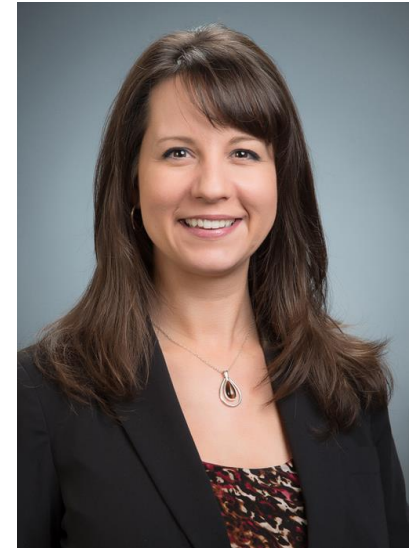
# PORT LEADERSHIP



Jerry Oliver  
*Commission  
Secretary*

Eric LaBrant  
*Commission  
Vice President*

Brian Wolfe  
*Commission  
President*



Julianna Marler  
CEO/Executive Director

# LOWER COLUMBIA RIVER CHANNEL

- 43-foot channel extends 105 miles inland
- 46 million tons of international trade in 2012
- \$24 billion in cargo value
- 40,000 jobs depend on the channel

Source: Pacific NW Waterways Assoc.





# 2017 BUDGET

- *2017 budget: \$85 million*

## 2016 Cargo:

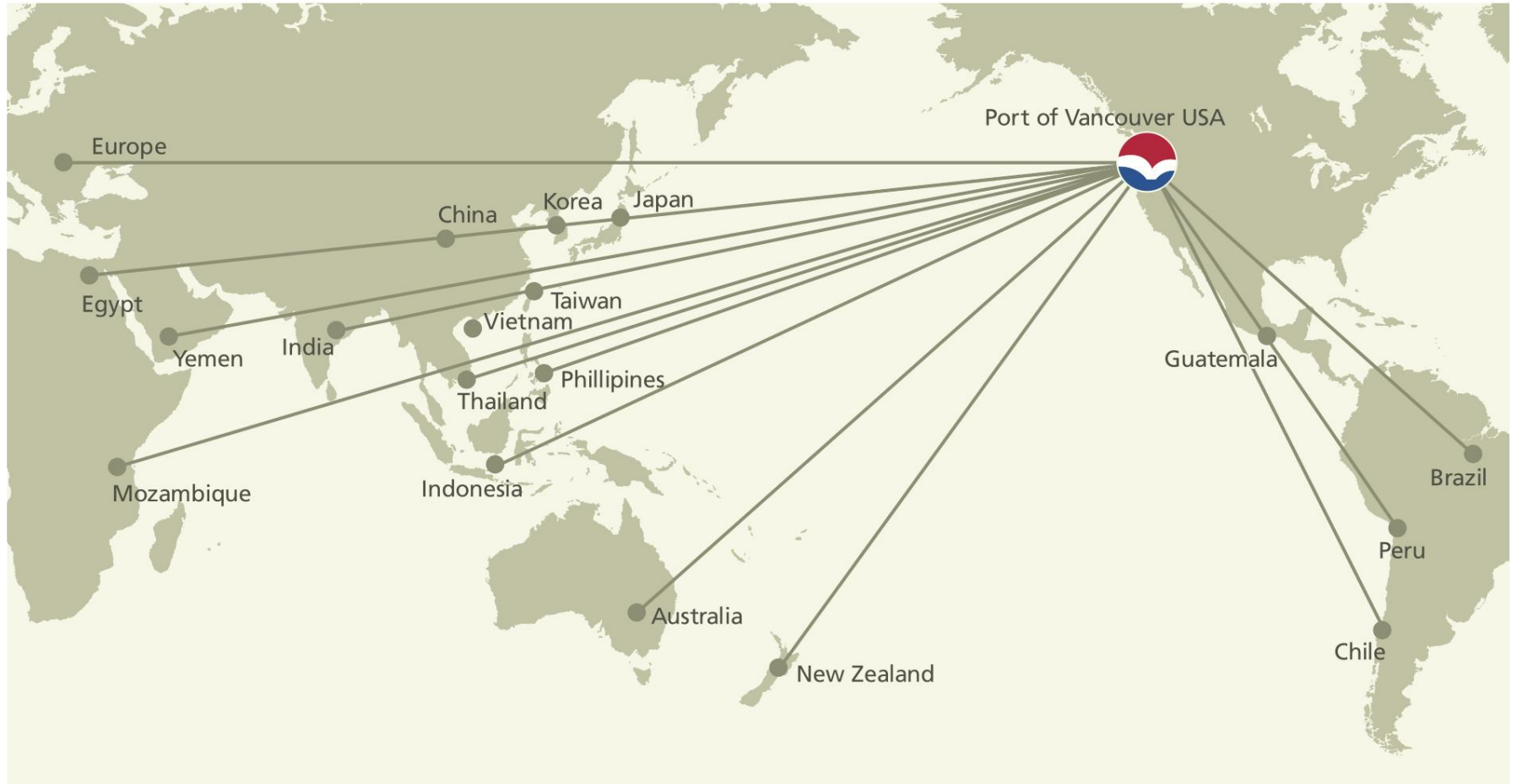
- *7.49 million metric tons of cargo moved across docks*
- *410 vessels*
- *65,100 rail cars*



## Tax Levy:

- *Tax levy held steady at \$9-10 million since 2012*
  - *\$89 per year for property valued at \$250,000*

# PORT OF VANCOUVER USA TRADE PARTNERS



# DIVERSE CARGO BASE



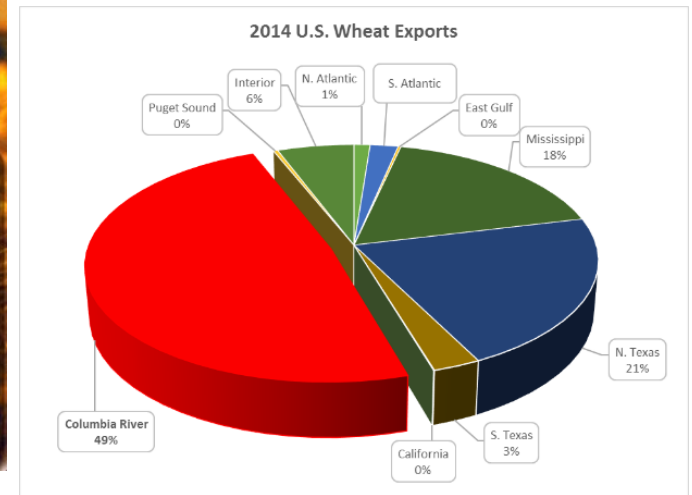
- Dry bulk  
*(grains, concentrates, scrap steel)*
- Liquid bulk  
*(caustic soda, jet fuel, diesel)*
- Break bulk  
*(steels, forestry, bagged cargo)*
- Automobiles
- Project cargo  
*(wind, modules, heavy lift)*



# TOP EXPORT: GRAIN



- *Columbia River #1 in U.S. wheat exports*
- *10% of wheat exports flow through the POV*



# TOP IMPORTS: AUTOS & STEEL



- *87,600 Subarus*
- *621,142 metric tons of steel*

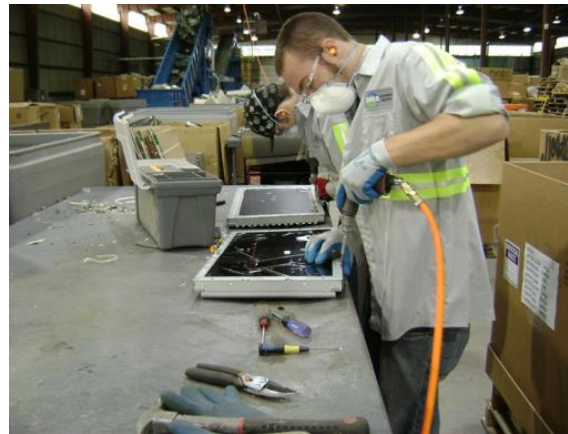


# BENEFITING THE COMMUNITY

*The port is a driving force in economic growth in Clark County and Vancouver.*



- *3,237 direct jobs*
- *2,658 induced jobs*
- *2,759 indirect jobs*
- *11,547 supported by port maritime facilities*



*20,200 jobs are associated with port activities*



# ECONOMIC Impacts

	2010	2014
Economic benefit to the region	\$1.6 billion	\$2.9 billion
Salaries, wages and consumer spending	\$449 million	\$584 million
Direct, induced, indirect, related jobs	17,000 jobs	20,200 jobs
Local and state taxes	\$82 million	\$102 million
Business revenue	\$551 million	\$767 million
Local goods and service purchases	\$160 million	\$397 million

*Economic impact study by Martin Associates 2014*

# OVER 50 INDUSTRIAL TENANTS

- *Heaters*
- *Aluminum window frames*
- *Cabinetry*
- *Malt for beer*
- *Specialty gardening supplies*
- *Plastics*
- *Recycling*



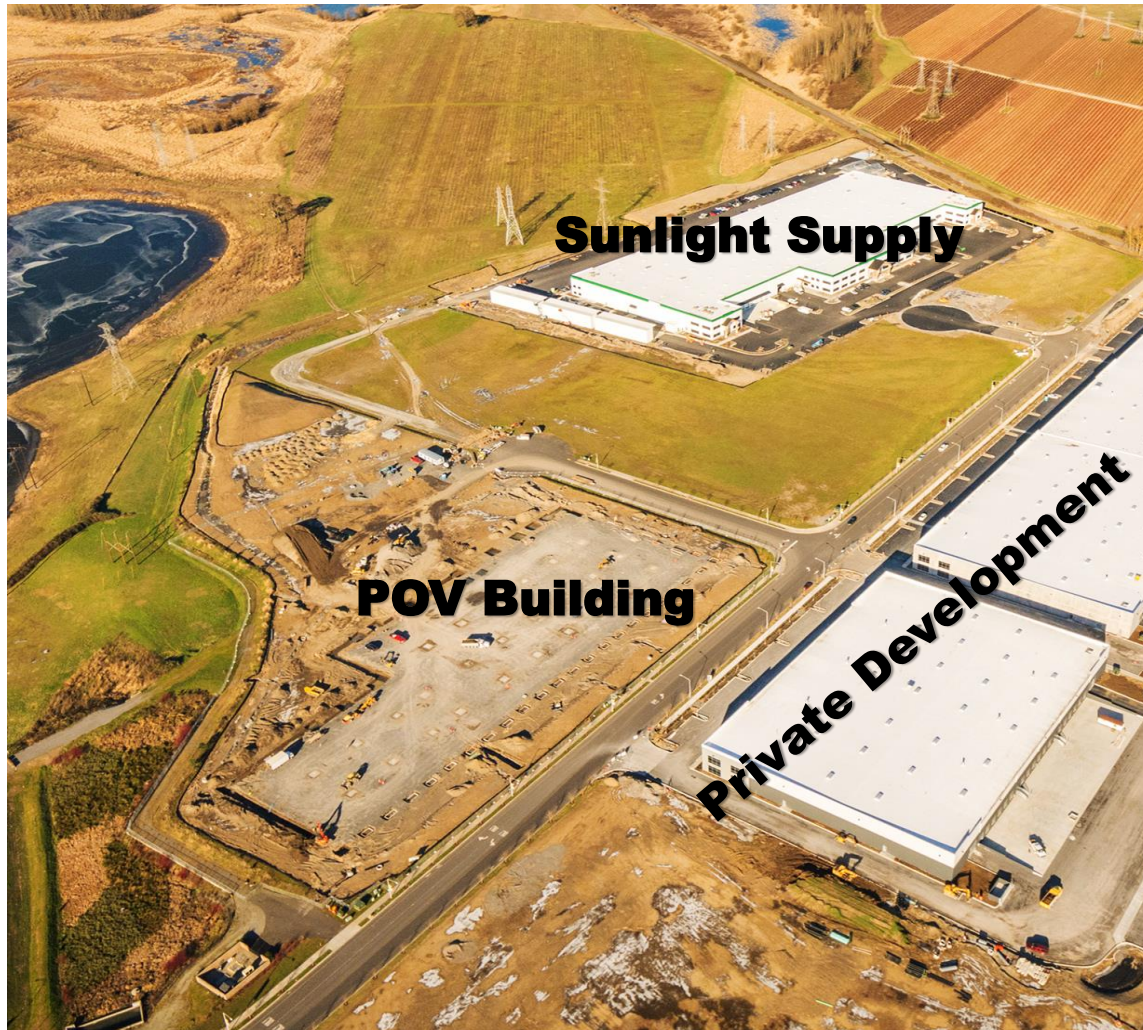
# INDUSTRIAL OCCUPANCY

Industrial warehouse space remains  
***99% occupied***





# CENTENNIAL INDUSTRIAL PARK



- *17 shovel-ready acres available for lease*
- *50 adjacent acres available for development*

# CENTENNIAL INDUSTRIAL PARK PORT INDUSTRIAL BUILDING - LOT 1

- 125,000 sq. ft.  
manufacturing, warehouse
- Occupancy by 1 tenant or up  
to 5





# JOBS FOUND AT POV



## **Within Port Organization:**

*Engineers, archivist, accountants, public affairs & government relations, admin specialists, HR, payroll, contracting, real estate, sales, project management, environmental, terminal operations, rail specialists, security, marketing, market research analyst*

## **Tenants:**

*Trucking, malting specialists, assembly, die cutting, consumer electronics recycling, warehousing, auto servicing, fruit packing, logistics, injection molding, painting and coating, dispatch, sales, shipping*

## **Trades & Other**

*machinists, plumbers, electricians, carpenters, mechanics, laborers, superintendents, foremen, Longshore, river pilots, tug and barge operators*





# Port of Vancouver USA

## West Vancouver Freight Access

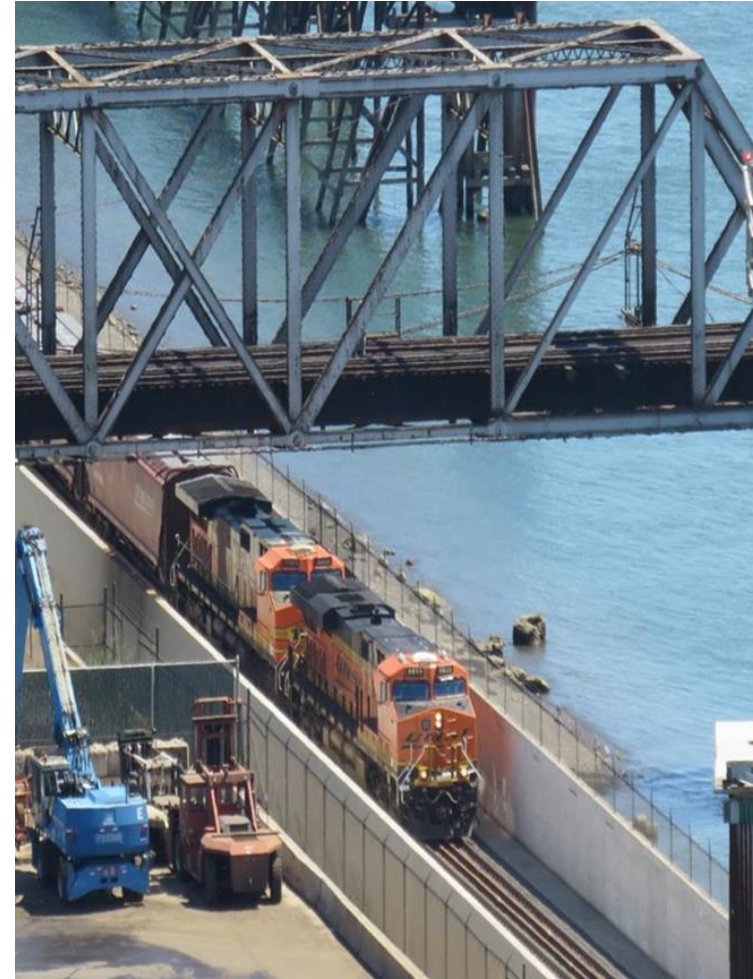
### *Rail Construction Project Elements*





# WEST VANCOUVER FREIGHT ACCESS PROJECT BENEFITS

- \$275 million rail infrastructure investment
- Started in 2005; operational August 2015
- Serves existing and future tenants and customers
- Creates new rail entrance
- Increases internal rail track from 16 to 50+ miles
- Builds unit train capacity
- Supports dual rail carrier access
- Increases capacity from 50,000 to 400,000 rail cars
- Creates between 1,000 and 2,000 new, permanent jobs
- Creates 4,000 construction jobs
- Attracting \$500 million in private-sector investment
- Reduces congestion on regional rail system by 40%



# VANCOUVER ENERGY

## PETROLEUM BY RAIL

- Largest proposed oil transfer terminal in North America
- Final stages of permitting and public process
- North American crude
- Railed to the port, then shipped for domestic processing in Alaska, California, Washington & foreign markets
- Four unit trains per day
- 380,000 barrels per day
- 22 million tons annually
- Loading one Panamax per day





# COLUMBIA GATEWAY

## 5 YEAR POTENTIAL

- Approximately 500 acres of marine and heavy industrial property
- Potential for liquid bulks, dry bulks, autos and industrial
- Largest water-side development opportunity on the West Coast



# TERMINAL 1 VISION





# TERMINAL 1



- Birthplace of the Port of Vancouver
- Former home of Red Lion and Quay Restaurant
- 10-acre waterfront parcel; entrance to city and state
- Concept Development Plan submitted Dec. 2016
- City Council approval expected June 2017





# Event Space & Catering at the WAREHOUSE

360-750-7256



WareHouse '23

# NEGOTIATIONS UNDER WAY

- Hotel Developer – Vesta Hospitality
  - Lease agreement under final review
  - Present to Commissioners soon for approval
- Mixed Use Developer – Holland Partner Group
  - Complex mixed use plan
  - Discussions still proceeding



**HOLLAND PARTNER GROUP**

# PART OF THE COMMUNITY FOR 105 YEARS

THANK YOU!

